


2009 NASFAA National Conference National Training for Counselors and Mentors: Perspectives from the Front Lines

National Association of Student
Financial Aid Administrators

The following is a presentation
prepared for NASFAA's
2009 Conference in San Antonio, TX
July 12-15, 2009


★ NASFAA ★
NATIONAL CONFERENCE
SAN ANTONIO, TX ★ JULY 12-15



National Association of Student
Financial Aid Administrators

National Training for
Counselors and Mentors:
Perspectives from the Front
Lines
Session #150

★ NASFAA ★
NATIONAL CONFERENCE
SAN ANTONIO, TX ★ JULY 12-15




Session Agenda

- Introduction to NT4CM
- Benefits of joining NT4CM
- What is new for the 2010-11 program year?
- Getting involved
- Perspective from the frontlines: Utah

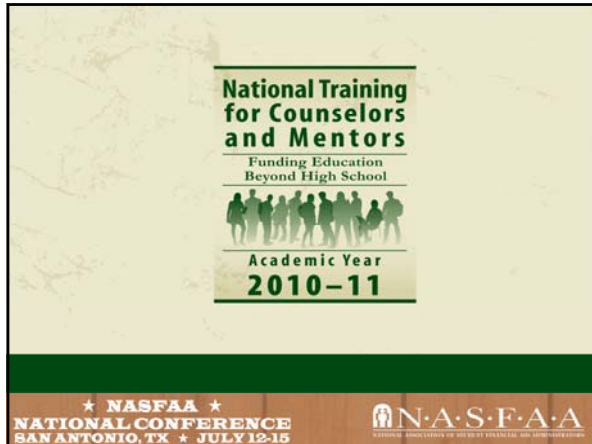
Slide 3

★ NASFAA ★
NATIONAL CONFERENCE
SAN ANTONIO, TX ★ JULY 12-15



2009 NASFAA National Conference

National Training for Counselors and Mentors: Perspectives from the Front Lines







2009 NASFAA National Conference

National Training for Counselors and Mentors: Perspectives from the Front Lines

Who are the Players in NT4CM?

- Steering Committee
- State Coordinators
- Trainers local to the area who are professionals in student financial assistance programs

Slide 7

★ NASFAA ★
NATIONAL CONFERENCE
SAN ANTONIO, TX ★ JULY 12-15



NT4CM Web Sites

- Counselors and mentors
www.fsa4counselors.ed.gov/NT4CM
- State coordinators and trainers
www.fsa4counselors.ed.gov/trainers

Slide 8

★ NASFAA ★
NATIONAL CONFERENCE
SAN ANTONIO, TX ★ JULY 12-15



Benefits of Joining NT4CM

- National support
 - FREE materials
 - Access to Department of Education's on-line registration system
 - Regular state coordinator conference calls to share information and network

Slide 9

★ NASFAA ★
NATIONAL CONFERENCE
SAN ANTONIO, TX ★ JULY 12-15



2009 NASFAA National Conference


National Training for Counselors and Mentors: Perspectives from the Front Lines

Benefits of Joining NT4CM

- Curriculum development
 - Materials developed and updated by experienced writers
 - Materials reviewed by Department of Education subject matter experts
 - New materials (modules) developed every year

Slide 10

★ NASFAA ★
NATIONAL CONFERENCE
SAN ANTONIO, TX ★ JULY 12-15



Benefits of Joining NT4CM

- Train the Trainers Webinar
 - Offered each August
 - Review of curriculum
 - Federal update
 - Q&A
 - Archived for easy access

Slide 11

★ NASFAA ★
NATIONAL CONFERENCE
SAN ANTONIO, TX ★ JULY 12-15




Benefits of Joining NT4CM

- Complements existing training efforts
 - Integrate select modules
 - Enhance registration
 - More options for training instructors

Slide 12

★ NASFAA ★
NATIONAL CONFERENCE
SAN ANTONIO, TX ★ JULY 12-15



2009 NASFAA National Conference


National Training for Counselors and Mentors: Perspectives from the Front Lines

What's New for the 2010-11 Program Year?

- Three new optional modules
 - Financial literacy
 - Student status
 - Counseling undocumented students about financial aid

Slide 13

★ NASFAA ★
NATIONAL CONFERENCE
SAN ANTONIO, TX ★ JULY 12-15




Getting Involved

- Ensure that training is available in every state
 - Provide links so counselors and mentors can access what is offered locally
- Utilize NT4CM resources

Slide 14

★ NASFAA ★
NATIONAL CONFERENCE
SAN ANTONIO, TX ★ JULY 12-15



Getting Involved



Slide 15

★ NASFAA ★
NATIONAL CONFERENCE
SAN ANTONIO, TX ★ JULY 12-15



2009 NASFAA National Conference

National Training for Counselors and Mentors: Perspectives from the Front Lines

National Association of Student Financial Aid Administrators



uheaa UTAH SYSTEM OF HIGHER EDUCATION NASFAA

★ NASFAA ★
NATIONAL CONFERENCE
SAN ANTONIO, TX ★ JULY 12-15

N·A·S·F·A·A

uheaa[®]

- Utah Higher Education Assistance Authority (UHEAA) has represented Utah as a full member since NT4CM's inception
- UHEAA as the state guaranty agency has historically reached out to the counselor/advisor community to educate and train
- The NT4CM program provided a way for systemizing the financial aid training and outreach already being done

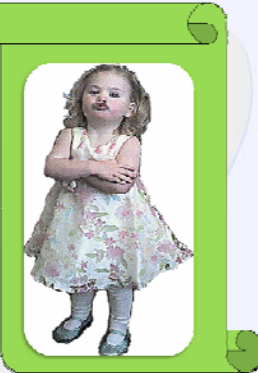
Slide 17

★ NASFAA ★
NATIONAL CONFERENCE
SAN ANTONIO, TX ★ JULY 12-15

N·A·S·F·A·A

**NT4CM:
The Formative Years**

- UHEAA Outreach consisted of 3 members (2 of whom were former school counselors)
- Utilized strong existing relationships to encourage counselor participation
- Made training venues as accessible to participants as possible



★ NASFAA ★
NATIONAL CONFERENCE
SAN ANTONIO, TX ★ JULY 12-15

N·A·S·F·A·A

2009 NASFAA National Conference

National Training for Counselors and Mentors: Perspectives from the Front Lines

More with Less

- Staff: 3 to 1
- Trainings: 16 to 9
- Funding: FFELP concerns impacted budget & funding for trainings



★ NASFAA ★
NATIONAL CONFERENCE
 SAN ANTONIO, TX ★ JULY 12-15




College Access Challenge Grant


- UHEAA – charged with administering the College Access Challenge Grant (CACG)
 - Access, scholarship, and other specific components were added to meet the CACG requirements
 - Increased the length and breadth of training
- Expanded audience: from counselors to access advisors, financial literacy teachers, special interest groups (Single Mom Foundation), etc.
- Grant requirements mandated a more comprehensive collection of resource materials for participants

Slide 23

★ NASFAA ★
NATIONAL CONFERENCE
 SAN ANTONIO, TX ★ JULY 12-15



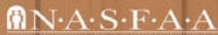
- Training Included – Utah Association of Student Financial Aid Administrators (UASFAA)



 - Financial aid professionals from UASFAA co-presented NT4CM information
 - Institution and regionally specific material made accessible to educators
 - UASFAA professionals conducted institution and content specific trainings
- Post-secondary venues utilized for training that allowed for more comprehensive understanding of resources and the building of professional relationships
- UASFAA participation helped to further progress in establishing College Goal Utah and Financial aid & Scholarship programs in K-12 community

Slide 24


★ NASFAA ★
NATIONAL CONFERENCE
 SAN ANTONIO, TX ★ JULY 12-15



2009 NASFAA National Conference National Training for Counselors and Mentors: Perspectives from the Front Lines

Materials

- 512 KB flash drives distributed to each participant
- All NT4CM, state specific, and web-based materials and resources preloaded
- UHEAA tools – Navigating the FAFSA, Utah Futures, included on drives



★ NASFAA ★
NATIONAL CONFERENCE
SAN ANTONIO, TX ★ JULY 12-15

N·A·S·F·A·A
NATIONAL ASSOCIATION OF STUDENT FINANCIAL AID ADMINISTRATORS

What Have We Learned?



- Maximize attempts to utilize existing counselor, advisor, teacher trainings
- Utilize existing organizations to facilitate with training
- Relationship building is an essential element of NT4CM

Slide 26

★ NASFAA ★
NATIONAL CONFERENCE
SAN ANTONIO, TX ★ JULY 12-15

N·A·S·F·A·A
NATIONAL ASSOCIATION OF STUDENT FINANCIAL AID ADMINISTRATORS



Slide 27

★ NASFAA ★
NATIONAL CONFERENCE
SAN ANTONIO, TX ★ JULY 12-15

N·A·S·F·A·A
NATIONAL ASSOCIATION OF STUDENT FINANCIAL AID ADMINISTRATORS

2009 NASFAA National Conference National Training for Counselors and Mentors: Perspectives from the Front Lines

Contact Us

- Jennifer Martin, NASFAA
202.785.6973 or martinj@nasfaa.org
- Stephen Rogers, UHEAA
801.366.8460 or srogers@utahsbr.edu

Slide 28

★ NASFAA ★
NATIONAL CONFERENCE
SAN ANTONIO, TX ★ JULY 12-15



Brought to you by



★ NASFAA ★
NATIONAL CONFERENCE
SAN ANTONIO, TX ★ JULY 12-15





★ NASFAA ★
NATIONAL CONFERENCE
SAN ANTONIO, TX ★ JULY 12-15